

FPT INDUSTRIAL AUTHORIZES HMEC AS REGIONAL DISTRIBUTOR IN CHINA, DEEPENING POWERTRAIN MARKET LAYOUT IN ALL FIELDS

Turin, Italy, June 3rd, 2025

On May 15, 2025, at the Changsha International Construction Equipment Exhibition, FPT Industrial presented at the booth of Hunan Machinery & Equipment Imp. & Exp. Corp (hereinafter referred to as "HMEC"), exhibiting 3 high-performance engines on-site, attracting a large number of professional audiences to stop by; in the afternoon, both parties further signed an authorized distribution agreement, and HMEC officially became an important partner of FPT Industrial in China.



*Eugenia Valente, Vice President, Asia & ANZ FPT Industrial,
& Hu Huan, HMEC General Manager*

Eugenia Valente, Vice President, Asia & ANZ FPT Industrial, Giovanni Violano, General Manager of SFH, Li Mingzhe, Sales Director of China Region, Zhang Shuangwen, Head of China & Southeast Asia Spare Parts and Head of China Network Development, Pan Zhijun, Sales manager of China Region, along with representatives from HMEC General Manager Hu Huan, Deputy General Manager Wang Guohua, Assistant General Manager She Wei, Minister Yin Bo, Manager Gao Song, attended the authorization signing ceremony. According to the

agreement, HMEC will leverage its sales network resources to build a comprehensive service system covering engine sales, including on-road, off-road, marine, and power generation applications, parts sales and after-sales service.

*"We welcome Hunan Machinery & Equipment Imp. & Exp. Corp to officially join FPT Industrial's distribution network" – said **Eugenia Valente, Vice President, Asia & ANZ FPT Industrial**, at the authorization ceremony – "Changsha, Hunan, as the core area of China's construction machinery industry, gathers mainstream off-road equipment manufacturers. This cooperation will fully leverage local industrial value chain resources, relying on HMEC's deep connections and channel advantages in the construction machinery field, to provide customized power solutions for domestic OEM customers. While also collaborating to explore overseas markets, it will gradually achieve business growth in all application fields". This authorization marks another key step for FPT Industrial in deepening its layout in the China market and supporting the development of regional customers.*

*"We are very honored to join the FPT Industrial distribution network" – said **Hu Huan, General Manager of HMEC**, at the signing ceremony – "This cooperation is an important milestone in HMEC's development process and a transformative opportunity for HMEC. We will build on nearly 50 years of industry experience and introduce cutting-edge technology from FPT Industrial. Through localized innovation practices, we will integrate insights and demands from the Chinese market into our global cooperation and jointly create innovative models that are suitable for diverse markets. We firmly believe that the combination of FPT Industrial's outstanding technical strength and HMEC's mature market operating capabilities will create greater value for customers and achieve win-win development."*

This signing is not only a strong alliance of technical strength and market influence between both parties but also an active response to the global trend of green power development. As a brand under the Iveco Group dedicated to the design, production, and sales of powertrains with low environmental impact, FPT Industrial will fully leverage its advantages in technology research and development, production, and manufacturing to continuously provide users with high-quality and efficient power solutions, injecting strong momentum into the green and low-carbon transformation of the power industry, and continuously contributing innovative forces to the realization of global sustainable development goals.

Hunan Machinery & Equipment Imp. & Exp. Corp is one of the important subsidiaries of Hunan International Trading Group Co., Ltd. It was established in October 1978 with a registered capital of 40 million yuan. It has subsidiaries including Hunan Scientific Instruments & Materials Import & Export Co., Ltd. and SEASUN (Shanghai) International Trade Co., Ltd., and the Dongguan Branch. It is the only state-owned foreign trade company in Hunan Province specializing in the import and export of machinery, electronics and instrumental products. The company has strong qualifications and holds possesses the ISO Certification, and AEO (Authorized Economic Operator) Advanced Certification by Customs. It is rated at the highest level in the administration of Taxation, Foreign exchange, Custom affairs and the influence in electromechanical industry. The company's business reaches more than 60 countries and regions around the world, with nearly 400 types of products, covering multiple industries such as aerospace, construction machinery, transportation construction, automotive manufacturing, petrochemical, environmental governance, new energy, medical equipment, scientific research, etc. It has established long-term cooperative relationships with many benchmark enterprises both domestic and abroad, and been designated as import and export agent by them.

FPT Industrial is a brand of Iveco Group N.V. (EXM: IVG), dedicated to the design, production, and sale of powertrains and solutions for on- and off-road vehicles, as well as marine and power generation applications. Over 8,000 people across ten production sites and ten R&D centers work for FPT Industrial all around the world. Active in nearly 100 different countries, its global sales and its Customer Service department supports all Brand customers. The extensive product offering includes six engine ranges with power outputs from 30 hp to over 1,000 hp, transmissions with torque up to 500 Nm, and front and rear axles from 2.45 to 32 tonne GAW (Gross Axle Weight). FPT Industrial offers the most complete line-up of natural gas engines for industrial applications on the market, with power outputs ranging from 50 to 520 hp. A dedicated ePowertrain division is accelerating the path towards net zero-emissions mobility, with electric drivelines, battery packs, and battery management systems. This extensive offering, and its strong focus on R&D, makes FPT Industrial a world leader in industrial powertrains and solutions. For more information, visit www.fptindustrial.com.

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